



CHANNEL PARTNER EXPRESSION OF INTEREST REGISTRATION FORM FOR ONGOING/UPCOMING PROJECTS



Dosti Realty upcoming projects* (Kindly tick the projects you are interested in)

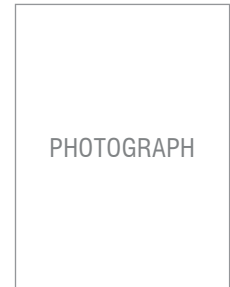
RERA Registered projects

- Dosti West County - Phase 2 - Dosti Cedar MahaRERA No. P51700015258 (Thane - W)
Dosti West County - Phase 4 - Dosti Pine MahaRERA No. P51700025834 (Thane - W)
- Dosti Greater Thane - Phase 1 MahaRERA No. P51700024923 (Kalher)
- Dosti Planet North - Phase 2 - Dosti Jade MahaRERA No. P51700018165 (Shil -Thane)
Dosti Planet North - Phase 3 - Dosti Onyx MahaRERA No. P51700020162 (Shil -Thane)
Dosti Planet North - Phase 4 - Dosti Opal MahaRERA No. P51700021576 (Shil -Thane)
- Dosti Eastern Bay - Phase 1 MahaRERA No. P51900025142 (New Wadala)
- Dosti Oro 67 MahaRERA No. P51800029143 (Kandivali)

Proposed projects not yet launched/registered with RERA

- Sion Project Pune Project

Kindly note: We will intimate you once the above mentioned projects are registered with MahaRERA



*Name of the Organisation: _____

*Type: Individual/Proprietor Partnership Firm Pvt Ltd Co. Public Ltd Co. LLP. PLC.

Total No. of Partners/Directors: _____ Total No. of Staff/Employees: _____ Total No. of Year in Operation: _____

*Designation: Proprietor Partner Director Others Please Specify _____

*Name 1: _____ *Mobile: _____ *Email: _____

Name 2: _____ Mobile: _____ Email: _____

*Operating From: Residence Office Shop Others Please Specify _____

Address: _____

Suburb: _____ Pin Code: _____

Website: _____ Land Line(Office): _____

*Proof: Pan Card No: _____ GST No: _____ Maha Rera No: _____

Aadhar Card No: _____ Business Card

Name Of Company Executive

1. _____ Mobile: _____ Email: _____

2. _____ Mobile: _____ Email: _____

3. _____ Mobile: _____ Email: _____

Names of other real estate associations you are a part of

1) _____ Membership No: _____

2) _____ Membership No: _____

3) _____ Membership No: _____

Project type mainly dealing in: (select multiple options) Commercial Residential Retail
 Others Please Specify _____

Channel Partner's Core Area: (select multiple options) Ongoing Pre-Launch Resale Rental

Lead Generation Mode: (select multiple options) Online Portal Microsite SMS Reference
 Tele-Calling Newspaper Ad Digital Paper Inserts
 Society Activity Corporate Activity Standees
 Others _____

Areas currently operating in* (name of the suburb)

1) _____ 4) _____

2) _____ 5) _____

3) _____ 6) _____

Details of other developers projects you are registered with*

Name of Developer	Project Name	Project Location	Date of Registration with Developer
1) _____	_____	_____	_____
2) _____	_____	_____	_____
3) _____	_____	_____	_____
4) _____	_____	_____	_____
5) _____	_____	_____	_____

Have you done business with dosti realty in the past?*

- Yes No

If yes, kindly mention for which dosti realty project

1) _____ 4) _____

2) _____ 5) _____

3) _____ 6) _____

I/We agree to all Terms & Conditions for appointment as an Authorized Real Estate Agent with Dosti Realty for the projects ticked above.

Name: _____ Signature: _____ Date: _____

*marked fields are mandatory.

To submit soft copy of form kindly mail at cpresponse@dostirealty.com

Channel Partner’s Feedback on Projects Pitched*

Sr. No.	Name of The Project Pitched	Awareness About Project	Handover of Project Collaterals	Interest To Work Project	Expected Site Visit Date (DD-MM-YY)	Expected Walkins For Project	Expected EO1 / Bookings For Project
1.		Yes / No	Yes / No	Yes / No			
2.		Yes / No	Yes / No	Yes / No			
3.		Yes / No	Yes / No	Yes / No			

Support Required by the Channel Partner*

Tele-Calling Support	SMS Support	Leaflet Support	Emailer Support	WhatsApp Creative Support	Standee Support
Yes / No	Yes / No	Yes / No	Yes / No	Yes / No	Yes / No

FOR INTERNAL USE ONLY

Channel Partner Categorization*:

As per Sourcing Manager: Willingness Potential Lost
 As per Team Leader: Willingness Potential Lost

TERMS AND CONDITIONS:-

- Channel Partner should be registered as ‘Real Estate Agent’ under provisions of the Real Estate (Regulation and Development) Act, 2016 and the Rules framed thereunder with the Real Estate Regulatory Authority (RERA).
- Channel Partner Form shall be duly filled in with correct details and submitted. *marked fields are mandatory. All mandatory fields need to be filled with supporting proofs as required. Incomplete form will be automatically rejected.
- Channel Partner shall submit following mandatory documents alongwith the Channel Partner Form;
 a) PAN Card b) Aadhar Card c) MAHA RERA Registration Certificate d) GST number e) Business Card
- Any change in details filled or documents submitted, shall be immediately intimated to the Promoter in writing. Any wrong/misleading information or misrepresentation at any point in time will result in termination / blacklisting of Channel Partner.
- Registration/appointment of Channel Partner for each of the Project shall be at sole discretion of Promoter and the Promoter shall not be liable to give any explanation or clarification for rejection or acceptance of any Channel Partner registration application.
- No Channel Partner who is registered or whose application is accepted shall be authorized to advertise market or sell any of the Projects of the Promoter, until and unless he/she/it is registered as “authorized real estate agent” by the Promoter on RERA Website of that particular Project. Therefore, just acceptance of application or registration with Promoter does not entitle or authorize or classify any Channel Partner as “authorized real estate agent” of the Promoter.
- On registration of the Channel Partner on the RERA Website, the Promoter will intimate the Channel Partner regarding the same and only thereafter the Channel Partner can advertise market or sell any of the Projects of the Promoter.
- Channel Partner shall not advertise or release any advertisement without the specific final written approval of each collateral from the Promoter/authorized person as nominated by the Promoter.
- Channel Partner shall ensure that there is no distortion or changes in the advertisement from the one approved by the Promoter.
- The Channel Partner shall use only those literature and promotional materials which would be given to the Channel Partner by the Promoter and shall not develop or use any other promotional materials, without prior written consent and approval of the Promoter.
- If the Channel Partner desires to conduct any form of marketing activity which involves the usage of the Promoter’s brand name, logo or project images or any other form of direct linkages with the Promoter’s name he/ she/it must take prior written approval from the Promoter and concerned authority. For e.g.: Details on the Channel partner RERA details, website, emailers, SMS, Whatsapp, blogs, social media page, etc.
- Channel Partner shall maintain proper records of all such advertisements released and the approvals obtained from the Promoter regarding the same.
- Channel Partner shall not misrepresent or exaggerate or undermine or distort any of the features, facilities, amenities, etc. of the Project and shall always make true and correct disclosure and representation to the Customer. Channel Partner shall follow high ethical standards.
- Channel Partner shall be solely liable to comply with all the provisions of The Real Estate (Regulation and Development) Act, 2016 and the Rules made thereunder.
- Channel Partner hereby agrees and undertakes to indemnify and keep the Promoters indemnified and save harmless at all the time, of for and against any loss, cost, expenses, damages, claims or demand of any nature that may suffered or incurred by the Promoters on account of any breach of any terms and conditions hereof and/or if any representation made and/or details or documents provided are found to be false or misleading in any manner.
- On compliance of the terms and conditions as stated herein, the Promoter will pay the brokerage to the Channel Partner for the services rendered, in the following manner:
 - On booking done at any of the projects of Promoter, the Channel Partner can avail of brokerage on Agreement Value (i.e. actual flat cost excluding the Society and other related charges & deposits and applicable statutory taxes like, stamp duty, registration, GST, etc.), at such rate or percentage as may be fixed by the Promoter from time to time and taxes as applicable.
 - First visit of the Customer has to be with the Channel Partner or after written intimation from the Channel Partner via an email confirming the visit / meeting in advance. However personal visit by Channel Partner along with prospective Customer will always be advisable / preferred by the Promoter.
 - If found, that the Customer had already visited the Project independently/directly, no brokerage will be paid to the Channel Partner. However in the event if the Customer had visited the Project 60 days prior to the date of his subsequent visit with the Channel Partner, then brokerage at such reduced rate as may be fixed by the Promoter from time to time, will be paid to the Channel Partner.
 - Brokerage will be payable only after registration of the Agreement along with payment upto minimum of 10% of the Agreement value or 25% of the Agreement value otherwise.
 - All payments to the Channel Partner will be made in Indian Currency, after deduction of applicable taxes. The payment shall at all times be subject to being permitted and valid under applicable policies, laws, orders, and regulations, for the time being in force and amended from time to time.
 - The Channel Partner, on becoming eligible to receive the brokerage, shall raise an invoice for the amounts payable by the Promoter. Each invoice shall be delivered to the address of the Promoter, as specified by the Promoter, by courier or by hand delivery.
 - Subject to the fulfillment of all the terms and conditions stated herein, the Promoter will endeavour to pay the brokerage after expiry of 45 days from the date of receipt of invoice from you. All payments shall be made subject to deduction of tax at source.
 - If the Customer has made the first visit with one Channel Partner and the second visit with another Channel Partner, the brokerage will be paid to the first Channel Partner only unless and until an Agreement on mutual sharing of the brokerage between both the Channel Partners is arrived at and informed to the Promoter in writing.
 - Channel Partner shall not pass on the brokerage or part of brokerage to the buyer without consent of Promoter.
- No two offers can be clubbed together, at any given point of time, unless it is approved by Promoter in writing.
- The Promoter shall not be responsible for any dispute between Channel Partner and Customer.
- This writing and any dispute or difference arising or concerning hereof shall be subject to the exclusive jurisdiction of the Courts of Mumbai alone.
- The Promoter reserves the right to modify the Terms and Conditions for the Registration Form, at its sole discretion.

I/We agree to all Terms & Conditions for appointment as an Authorized Real Estate Agent with Dosti Realty for the projects ticked above.

Name: _____ Signature: _____ Date: _____

*marked fields are mandatory.

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